

FIG. 2

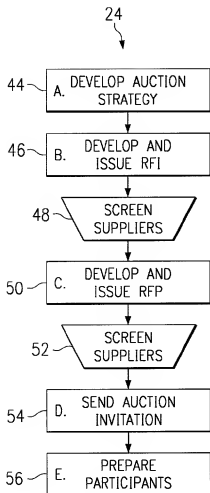


FIG. 3

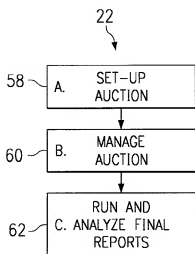


FIG. 4

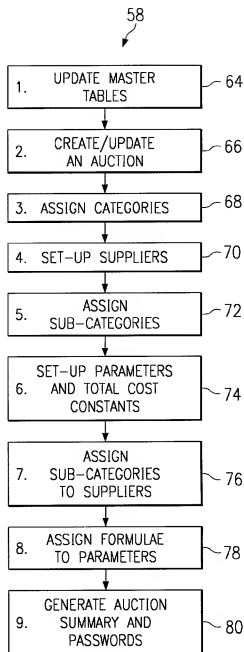
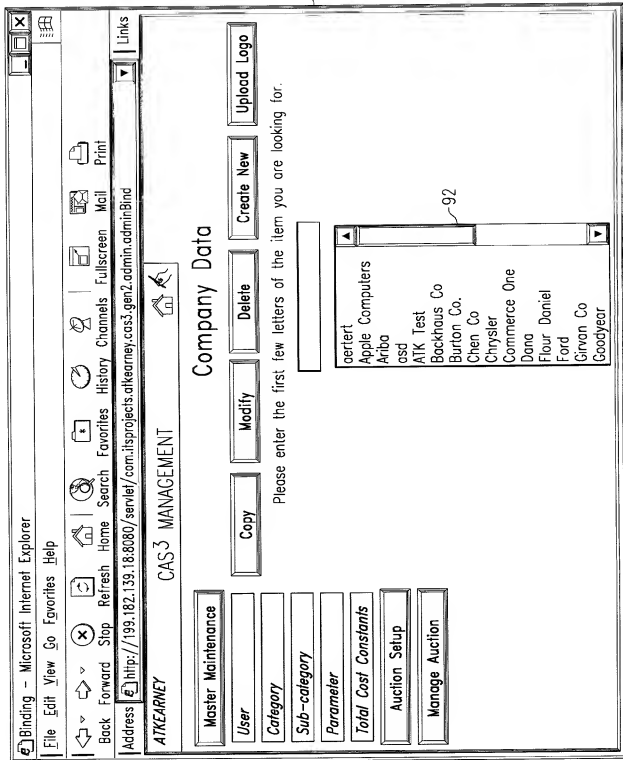


FIG. 5



90

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FIG. 6

001121 20020600

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ATKEARNEY CAS3 MANAGEMENT

Master Maintenance	Company Name*	Login Name*	
User	Contact Name*	Email*	
Category	Is Admin		No
Sub-category	Admin Password	Confirm Password	
Parameter	Street Address 1*	City*	
Total Cost Constants	Street Address 2	State	
Auction Setup	Zip*	Country*	
Manage Auction	Phone*	Fax*	
	Contact Cell Number	Duns Number	
	Time Zone	Language*	
	User Defined 1	User Defined 2	
	User Defined 3		
	Minority Owned	Women Owned	No

Create New

*indicates mandatory fields

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FIG. 7

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ATKEARNEY CAS3 MANAGEMENT

Master Maintenance
 User
 Category
 Sub-category
 Parameter
 Total Cost Constants
 Auction Setup
 Manage Auction

Category Master

Name*

Description

Create New

*indicates mandatory fields

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FIG. 8

Binding - Microsoft Internet Explorer

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ATKEARNEY CAS³ MANAGEMENT

Master Maintenance

User

Category

Sub-category

Parameter

Total Cost Constants

Auction Setup

Manage Auction

Subcategory Master

Name*

Description

Select Categories

160/40 RV
 200/20
 --Purchasing Content
 --Purchasing License Fees
 --Purchasing SI

Select Categories

>>
 <<

Create New

*indicates mandatory fields

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FIG. 9

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Address <http://199.182.139.18:8080/service/com.it.projects.akearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Master Maintenance

User

Category

Sub-category

Parameter

Total Cost Constants

Auction Setup

Manage Auction

Parameter Master

Name*

Unit

Create New

*indicates mandatory fields

100

FIG. 10

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/serlet/com.itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Constants Master (for Total Cost)

Master Maintenance
 User
 Category
 Sub-category
 Parameter
 Total Cost Constants
 Auction Setup
 Manage Auction

Name*
 Unit

Select Parameters
 -Purch Lic Annual
 Interest Rate
 Price
 SI fixed bid
 Test Parameter

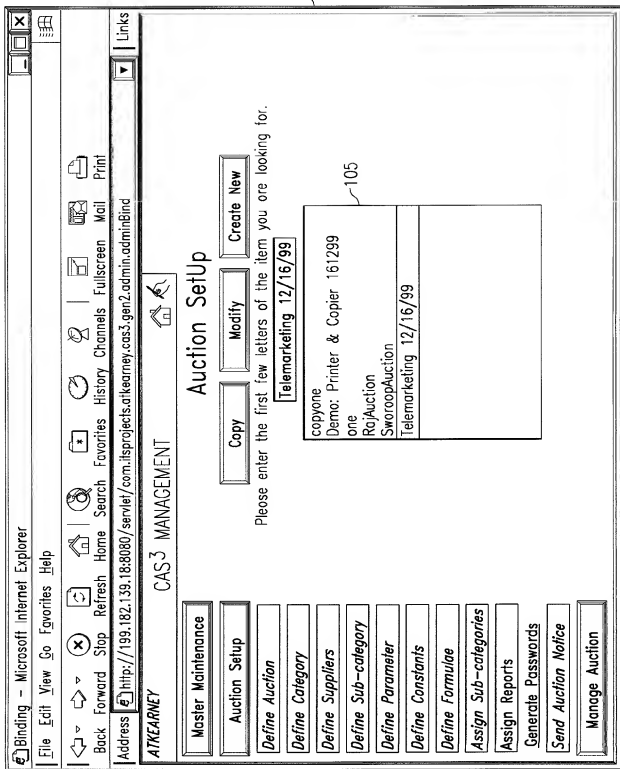
Selected Parameters
 >>
 <<

Create New

*indicates mandatory fields

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FIG. 11



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FIG. 12A

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FIG. 12B

Binding - Microsoft Internet Explorer
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Back Forward Stop Refresh Home Search Favorites History Channels Fullscreen Mail Print

Address <http://199.182.139.18:8080/serlet/com.itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Master Maintenance	Auction Name	
Auction Setup	Auction Description	
Define Auction	Buyer	certert or Create new buyer
Define Category	RFP#	Toll Free Number
Define Suppliers	Auctioneer email	Re-enter Auctioneer email
Define Sub-category	Currency	Auction URL
Define Parameter	Time Zone	(GMT) Greenwich Mean Time
Define Constants	Start Date/Time	12/16/1999 09:00
Define Formulae	End Date/Time	12/16/1999 17:00
Assign Sub-categories	Auction Strategy configuration:	
Assign Reports	Definition of new bid (in minutes)	10
Generate Passwords	Duration of Extension (in minutes)	5
Send Auction Notice	Maximum number of extensions	12
Manage Auction	Maximum % difference from previous bid	25.0
	Minimum % difference from previous bid	1.0
	Supplier idle time (for messages) in minutes	30

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FIG. 12C

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Address <http://193.182.139.18:8080/servelet/com.itprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Master Maintenance
 Auctioneer email Re-enter Auctioneer email
 Currency Auction URL

Auction Setup
 Auction Strategy configuration:
 Time Zone (GMT) Greenwich Mean Time
 Start Date/Time 12/16/1999 09:00
 End Date/Time 12/16/1999 17:00
 Definition of new bid (in minutes) 10
 Duration of Extension (in minutes) 5
 Maximum number of extensions 12
 Maximum % difference from previous bid 25.0
 Minimum % difference from previous bid 1.0
 Supplier idle time (for messages) in minutes 30
 Price % difference from best to trigger message 1.0
 Percent better than best bid to suggest 1.0

Define Auction
Define Category
Define Suppliers
Define Sub-category
Define Parameter
Define Constants
Define Formulae
Assign Sub-categories
Assign Reports
 Generate Passwords
Send Auction Notice

Manage Auction

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Address <http://199.182.139.18:8080/serie1/com.it/projects.atkearney.cas3.gen2.admin.admin3ind> Links

ATKEARNEY CAS3 MANAGEMENT

Define Category

Master Maintenance | Auction Setup | Define Auction | Define Category | Define Suppliers | Define Sub-category | Define Parameter | Define Constants | Define Formulae | Assign Sub-categories | Assign Reports | Generate Passwords | Send Auction Notice | Manage Auction

Auction Name: Previous Next

Create new categories

List of Categories

160/40 RV
200/20
Copiers
I-Purchasing Content
I-Purchasing License Fees
I-Purchasing SI

Selected Categories

Telemarketing

Add>> <<Remove

Save

Previous Next

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FIG. 13

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Address <http://199.182.139.18:8080/server/com:itsprojects.atkearney.cas3.gen2.admin.adminBinc> Links

ATKEARNEY CAS3 MANAGEMENT

Define Supplier

Master Maintenance Auction Setup Previous Next

Auction Name: **Telemarketing 12/16/99** Create new Suppliers

List of Suppliers

aertert
Apple Computers
Arriba
asd
ATK Test
Backhaus Co

Add>> <<Remove

Selected Suppliers

Girvan Co
King Co

Save

Previous Next

Assign Sub-categories Assign Reports Generate Passwords Send Auction Notice Manage Auction

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FIG. 14

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Search Favorites History Channels Fullscreen Mail Print

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Links

ATKEARNEY CAS3 MANAGEMENT

Define Sub-Category

Auction Name: 12/16/99

Category:

Create new Sub-category

Select	Sub-Categories	Quantity
<input checked="" type="checkbox"/>	Inbound sales	150000
<input checked="" type="checkbox"/>	Outbound sales	200000

Previous ◀ Next ▶

Master Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

Define Sub-category

Define Parameter

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

Previous ◀ Next ▶

Binding - Microsoft Internet Explorer
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Back Forward Stop Refresh Home Search Favorites History Channels Fullscreen Mail Print

Address <http://199.182.139.18:8080/servelet/com.it.projects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Define Parameter

Auction Name: **Telemarketing 12/16/99** Previous Next

Category: **Telemarketing** Sub Category: **Outbound sales**

Select the parameters to be used for the auction or Add new parameters

Select	Parameter	Unit Label	Baseline	Increasing Bids?
<input type="checkbox"/>	Price	\$/hr	23.5	<input type="checkbox"/>
<input type="checkbox"/>	—Purch Lic Annual			<input type="checkbox"/>
<input type="checkbox"/>	Interest Rate			<input type="checkbox"/>
<input type="checkbox"/>	SI fixed bid			<input type="checkbox"/>
<input type="checkbox"/>	Test Parameter			<input type="checkbox"/>
<input type="checkbox"/>	Toner Cost			<input type="checkbox"/>
<input type="checkbox"/>	Toner Cost Per Page			<input type="checkbox"/>
<input type="checkbox"/>	Toner cost/pg			<input type="checkbox"/>
<input checked="" type="checkbox"/>	Training	\$/hr	14.5	<input type="checkbox"/>
<input type="checkbox"/>	Transportation Cost			<input type="checkbox"/>

Master Maintenance Auction Setup Define Auction Define Category Define Suppliers Define Sub-category Define Parameter Define Constants Define Formulae Assign Sub-categories Assign Reports Generate Passwords Send Auction Notice Manage Auction

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FIG. 16A

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FIG. 16B

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 Address <http://199.182.139.18:8080/seriel/com.itsprojects.atkearney.cas3.gen2.admin.admin8ind> Links

ATKEARNEY CAS3 MANAGEMENT

<input type="checkbox"/> Master Maintenance	<input type="checkbox"/> Treadlife			<input type="checkbox"/>
<input type="checkbox"/> Auction Setup	<input type="checkbox"/> Interest Rate			<input type="checkbox"/>
<input type="checkbox"/> Define Auction	<input type="checkbox"/> Mant. Cost Per Page			<input type="checkbox"/>
<input type="checkbox"/> Define Category	<input type="checkbox"/> Operating Cost Per Page			<input type="checkbox"/>
<input type="checkbox"/> Define Suppliers	<input type="checkbox"/> SI fixed bid			<input type="checkbox"/>
<input type="checkbox"/> Define Sub-category	<input type="checkbox"/> Sorter			<input type="checkbox"/>
<input type="checkbox"/> Define Parameter	<input type="checkbox"/> Test Parameter			<input type="checkbox"/>
<input type="checkbox"/> Define Constants	<input type="checkbox"/> Toner Cost			<input type="checkbox"/>
<input type="checkbox"/> Define Formulae	<input type="checkbox"/> Toner Cost Per Page			<input type="checkbox"/>
<input type="checkbox"/> Assign Sub-categories	<input type="checkbox"/> Toner cost/pg			<input type="checkbox"/>
<input type="checkbox"/> Assign Reports	<input checked="" type="checkbox"/> Training	\$/Hr	14.5	<input type="checkbox"/>
<input type="checkbox"/> Generate Passwords	<input type="checkbox"/> Transportation Cost			<input type="checkbox"/>
<input type="checkbox"/> Send Auction Notice	<input type="checkbox"/> Treadlife			<input type="checkbox"/>
<input type="checkbox"/> Manage Auction	<input checked="" type="checkbox"/> Vol. Disc. @ \$10M	%	.0	<input checked="" type="checkbox"/>
	<input checked="" type="checkbox"/> Vol. Disc. @ \$5M	%	.0	<input checked="" type="checkbox"/>
	<input type="checkbox"/> Warranty Cost			<input type="checkbox"/>

Save Previous Next

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.1:8080/servlet/com.itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS³ MANAGEMENT

Define Constants

Master Maintenance Auction Setup Auction Name: Telemarketing 12/16/99
 Define Auction Category: Telemarketing
 Define Category Sub Category: Outbound sales
 Define Suppliers Parameters: Training
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

Select the constants to be used in the formulas of the parameters or Add new constants

Select	Constants for Total Cost	Value
<input type="checkbox"/>	Total hours-inbound	
<input checked="" type="checkbox"/>	Total hours-outbound	200000.0
<input checked="" type="checkbox"/>	Training hours-outbound	5000.0
<input type="checkbox"/>	Training hours-inbound	

Save

Previous Next

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FIG. 17

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Links

ATKEARNEY CAS3 MANAGEMENT

Assign Sub-categories

Auction Name: **Telemarketing 12/16/99** Previous Next

Category: **Telemarketing** Supplier: **King Co**

Select	Sub-categories	Incumbent	Parameters	RFP Bid
<input checked="" type="checkbox"/>	Inbound sales	<input type="checkbox"/>	Price	22.5
			Training	15.0
			Vol. Disc. @ \$5M	.05
			Vol. Disc. @ \$10M	.1
			Switching Cost	5000.0
<input checked="" type="checkbox"/>	Outbound sales	<input type="checkbox"/>	Price	22.5
			Training	15.0
			Vol. Disc. @ \$5M	.05
			Vol. Disc. @ \$10M	.1
			Switching Cost	5000.0

Save Previous Next

Master Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

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FIG. 18

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/serveit/com.it/projects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Master Maintenance Define Formulae

Auction Setup Auction Name: Telemarketing 12/16/99 Previous Next

Define Auction Category: Telemarketing

Define Category Sub Category: Outbound sales

Define Suppliers Parameters: Price Operators Constants For Total Cost

Define Sub-category Parameters None Selected None Selected

Define Parameter Verify formula here:

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

Save Clear Copy Formula Paste Formula Backspace

Parameter	Formula
Price	
Training	Training*Training hours-outbound/Total hours-outbound
Vol. Disc. @ \$10M	(-Vol. Disc. @ \$10M*Price)

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FIG. 19A

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FIG. 19B

Binding - Microsoft Internet Explorer
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Back Forward Stop Refresh Home Search Favorites History Channels Fullscreen Mail Print

Address <http://199.182.139.18:8080/~servier/com/itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Define Formulae

Previous Next

Auction Name: Telemarketing 3-12/16/99

Category: Telemarketing

Sub Category: Outbound Sales

Parameters: Price

Parameters Operators Constants For Total Cost

None Selected None Selected

Verify formula here:

Save Clear Copy Formula Paste Formula Backspace

Parameter	Formula
Price	
Training	Training*Training hours-outbound/Total hours-outbound
Vol. Disc. @ \$10M	(-Vol.Disc. @ \$10M*Price)
Vol. Disc. @ \$5M	(-Vol.Disc. @ \$5M*Price)

Previous Next

Master Maintenance Auction Setup Define Auction Define Category Define Suppliers Define Sub-category Define Parameter Define Constants Define Formulae Assign Sub-categories Assign Reports Generate Passwords Send Auction Notice Manage Auction

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FIG. 20A

Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/seriel/com:itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Define Formulae

Master Maintenance Auction Name: Copiers & Printers-test
 Auction Setup Category: Printers
 Define Auction Sub Category: Laser Printers
 Define Category Parameters: Toner Cost Per Page
 Define Suppliers Parameters: Operators Constants For Total Cost
 Define Sub-category None Selected
 Define Parameter None Selected
 Define Constants Toner Cost Per Page * Number of Pgs/Yr/Printer
 Define Formulae Verify formula here: Toner Cost Per Page * Number of Pgs/Yr/Printer

Save Clear Copy Formula Paste Formula Backspace

Parameter	Formula
Transportation Cost	
Warranty Cost	
Price	
Toner Cost Per Page	Toner Cost Per Page * Number of Pgs/Yr/Printer

Previous Next

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.118:8080/serveit/com.itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Define Formulae

Previous Next

Master Maintenance	Auction Name: Tires 12/16/99	Previous	Next
Auction Setup	Category: Tires 1		
Define Auction	Sub Category: Tire X		
Define Category	Parameters: Treadlife		
Define Suppliers	Parameters: None Selected		
Define Sub-category	Operators: None Selected		
Define Parameter	Constants For Total Cost: None Selected		
Define Constants	Verify formula here: Total Miles / Treadlife * Price		
Define Formulae			
Assign Sub-categories	Save Clear Copy Formula Paste Formula Backspace		
Assign Reports			
Generate Passwords			
Send Auction Notice			
Manage Auction			

Parameter	Formula
Price	
Treadlife	Total Miles / Treadlife * Price

Previous Next

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FIG. 20B

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/serivet/com:itsprojects.atkearney/cas3/gen2.admin.admin-Bind> Links

ATKEARNEY CAS³ MANAGEMENT

Define Formulae

Master Maintenance Auction Setup Define Auction Define Category Define Suppliers Define Sub-category Define Parameter Define Constants Define Formulae Assign Sub-categories Assign Reports Generate Passwords Send Auction Notice Manage Auction

Auction Name: Telemarketing 12/16/99
 Category: Telemarketing
 Sub Category: Inbound sales
 Parameters: Vol. Disc. @ \$5M

Parameters Operators Constants For Total Cost
 None Selected [v] None Selected [v]
 Verify formula here: (-Vol. Disc. @ \$5M * Price)

Save Clear Copy Formula Paste Formula Backspace Previous Next

Parameter	Formula
Price	
Training	Training*Training hours-inbound/Total hours-inbound
Vol. Disc. @ \$10M	(-Vol. Disc. @ \$10M*Price)
Vol. Disc. @ \$5M	(-Vol. Disc. @ \$5M*Price)

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/seriet/com.it.projects.atkearney.cas3.gen2.admin.adminbind> Links

ATKEARNEY CAS3 MANAGEMENT

Assign Reports

Auction Name: Copiers & Printers-test

REPORTS:

Module	Buyer		Supplier	
	Normal	View Only	Normal	View Only
Bids And Quotities Crosslab	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bids Percentage Change Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Best Bids Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bid History Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rank Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bid Counts Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bid Activity Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bids Over Time Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Overall Movement Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Select All

GRAPHS:

Module	Buyer		Supplier	
	Normal	View Only	Normal	View Only
Best Savings Pie Chart	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Baseline High Low	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Savings by Supplier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Percentage Savings for Subcategory	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Select All

Master Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

Define Sub-category

Define Parameter

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

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FIG. 21A

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/servef/com:itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Master Maintenance
Auction Setup
Define Auction
Define Category
Define Suppliers
Define Sub-category
Define Parameter
Define Constants
Define Formulae
Assign Sub-categories
Assign Reports
Generate Passwords
Send Auction Notice
Manage Auction

Graphs:

Module	Buyer		Supplier	
	Normal	View Only	Normal	View Only
Best Savings Pie Chart	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Baseline High Low	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Savings by Supplier	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Percentage Savings for Subcategory	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Best Bid Chart	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bid History Plot	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rank Chart	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Current Bid Chart	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
High Low Chart	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Save Previous Next

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FIG. 21B

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FIG. 22A

Binding - Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/serlet/com.itsprojects.atkearney.cas3.gen2.admin.adminBind>

Links

ATKEARNEY CAS3 MANAGEMENT

Previous

Send Auction Notice

Auction Names: Copiers & Printers-test

Auction Name: Copiers & Printers-test

Description: Copy of Demo 12/16/99, with different total cost-ci

RFP No: 12345

Start Time: 12-16-1999 11:00 PM GMT

You will log on to Auction at <http://199.182.139.18:8080/serlet/com.itsprojects.atkearney.cas3.gen2.login>

Auction For Printer Co
 800 No 800-123-4567
 End Time 12-18-1999 11:00 PM GMT

Category		Copiers	
Sub Category	Price(Down) [\$ per unit]	Sorter(Down) [500 unit]	Operating Cost Per Page(Down) 0.05[\$ per page]
Supplier	9,500.00	150.00	0.05
Canon(Incumbent)	9,300.00	150.00	0.045
Ricoh	9,400.00	200.00	0.05

Color	
Sub Category	Operating Cost Per Page(Down) 0.18[\$ per page]
Supplier	0.07
Canon(Incumbent)	0.015
Ricoh	0.07

Master Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

Define Sub-category

Define Parameter

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

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FIG. 22B

Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/seriel/com.itsprojects.atkearney.cas3.gen2.admin.adminBind> Links

ATKEARNEY CAS3 MANAGEMENT

Auction Names: Telemarketing 3-12/16/99

Auction Name: Telemarketing 3-12/16/99
Description: Telemarketing services
RFP No: 1
Start Time: 12-17-1999 01:20 AM GMT
End Time: 12-17-1999 04:00 AM GMT
 You will log on to Auction at <http://199.182.139.18:8080/seriel/com.itsprojects.atkearney.cas3.gen2.Login>

Send Auction Notice

Telemarketing			
Inbound sales			
Category	Sub Category	Price(Down)	Vol. Disc. ③
Supplier		23.50[\$/Hr]	14.50[\$/Hr]
Girvan Co (Incumbent)		23.50	14.50
King Co		22.50	15.00
Outbound sales			
Supplier		23.50[\$/Hr]	14.50[\$/Hr]
Girvan Co (Incumbent)		23.50	14.50
King Co		22.50	15.00

Vol. Disc. ③
 \$5M(Up) 0.00[%] \$10M(Up) 0.00[%]
 0.00 0.05 0.10

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

Master Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

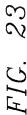
Define Sub-category

Define Parameter

Define Constants

Define Formulae

Previous



		CAS3 - Microsoft Internet Explorer File Edit View Go Favorites Help	
<input type="text"/>		<input type="button" value="Back"/> <input type="button" value="Forward"/> <input type="button" value="Stop"/> <input type="button" value="Refresh"/> <input type="button" value="Home"/> <input type="button" value="Search"/> <input type="button" value="Favorites"/> <input type="button" value="History"/> <input type="button" value="Channels"/> <input type="button" value="Fullscreen"/> <input type="button" value="Mail"/> <input type="button" value="Print"/>	
Address http://199.182.139.18:8080/service/com.itprojects.atkearney.cas3.gen2.auctionuser.Bind		Links	
<p>▼ Telemarketing</p> <p>Inbound sales</p> <p>Outbound sales</p>		<p>eSourcing from A.T. Kearney</p> <p>equanet auction: Telemarketing_3-12/16/99 auction time remaining: a custom auction for: ATKEARNEY</p> <p>HOME MESSAGE CENTER PERSONALIZE LOGIN STATUS MODIFY BID SHOW PASSWORD</p> <p>CEO DASHBOARD WATCHLIST BID DETAILS ANALYSIS</p> <p>buyers console</p>	
Category		Telemarketing	
Start Time		12/16/1999 08:20 PM	
End Time		12/16/1999 11:00 PM	
Parameters of the SubCategory:		Inbound sales	
Mark to include	Parameter name	Formula	
<input checked="" type="checkbox"/>	Price		
<input checked="" type="checkbox"/>	Training	Training*Training hours-inbound/Total hours-inbound	
<input checked="" type="checkbox"/>	Vol. Disc. @ \$5M	(-Vol. Disc. @ \$5M*Price)	
<input checked="" type="checkbox"/>	Vol. Disc. @ \$10M	(-Vol. Disc. @ \$10M*Price)	
<div style="border: 1px solid black; padding: 5px; float: right;">Save</div>			

[illegible]

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Address <http://195.182.139.18:8080/serlet/com.it.projects.atkearney.cas3.gen2.auction/user.Bid> Links

equarzu auction: Telemarketing 2-12/16/99 auction time remaining: 00003:29:26
 eSourcing from supplier: King Co a custom auction for: ATKEARNEY

HOME MESSAGE CENTER PERSONALIZE bid details

ANALYSIS

Place Some Bid for Category Telemarketing

Category Telemarketing

Start Time 12/16/1999 04:20 PM End Time 12/16/1999 11:00 PM

Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid
Inbound sales	Price [\$ /Hr]	22.50	22.50	
	Training [\$ /Hr]	14.50	15.00	
	Vol. Disc @ \$5M [%]	0.05	0.05	
	Vol. Disc @ \$10M [%]	0.10	0.10	

Submit Reset

Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid
Outbound sales	Price [\$ /Hr]	22.50	22.50	

Telemarketing
 Inbound sales
 Outbound sales

Microsoft Internet Explorer
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Address <http://199.182.139.18:8080/servlet/com.itprojects.atkearney.cas3.gen2.auctionuser.Bind> Links

▼ Telemarketing
Inbound sales
Outbound sales

equazu
eSourcing from
A.T. Kearney

00003:28:23
a custom auction for:
ATKEARNEY

00003:28:23
auction time remaining:
a custom auction for:
ATKEARNEY

HOME MESSAGE CENTER PERSONALIZE
bid details

ANALYSIS

Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid
Outbound sales	Price \$/Hr	22.50	22.50	
	Training \$/Hr	14.50	15.00	
	Vol. Disc. @ \$5M [%]	0.05	0.05	
	Vol. Disc. @ \$10M [%]	0.10	0.10	

Submit Reset

Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid
Outbound sales	Price \$/Hr	22.50	22.50	
	Training \$/Hr	14.50	15.00	
	Vol. Disc. @ \$5M [%]	0.05	0.05	
	Vol. Disc. @ \$10M [%]	0.10	0.10	

Submit Reset

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FIG. 25B

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FIG. 27

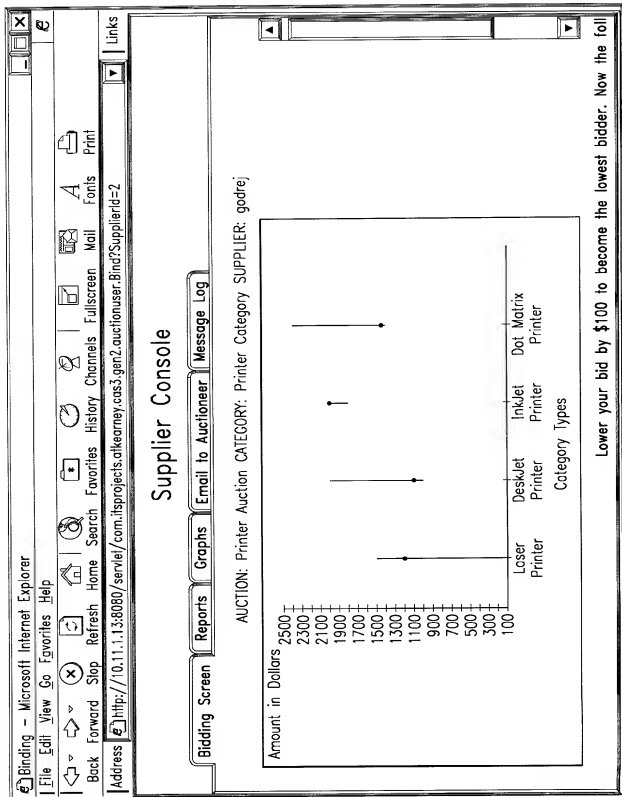


FIG. 28

FIG. 29

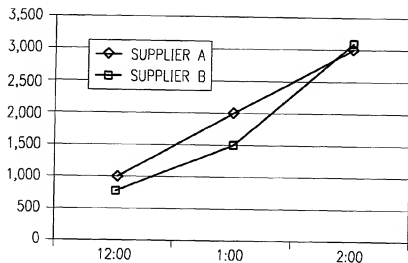


FIG. 30

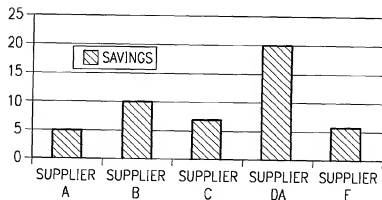
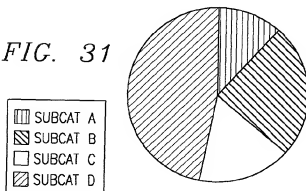


FIG. 31



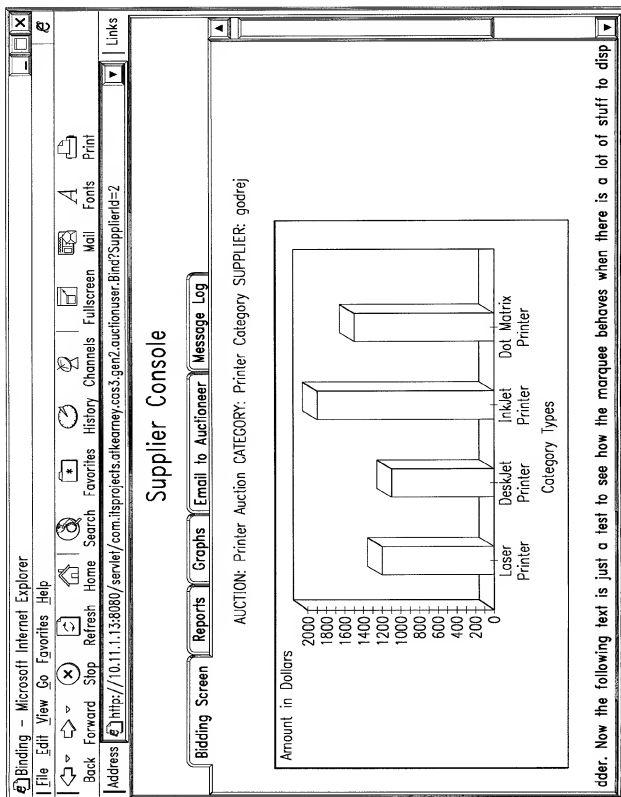


FIG. 32

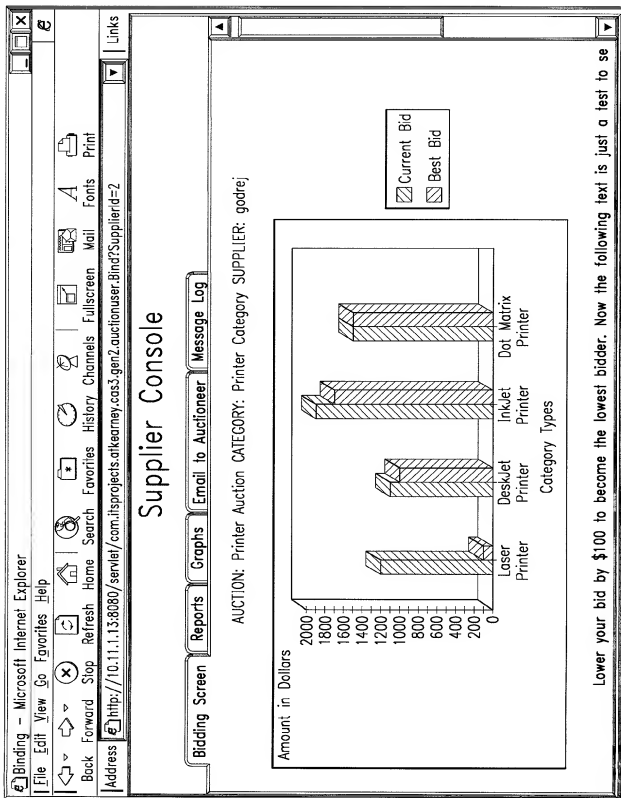


FIG. 33

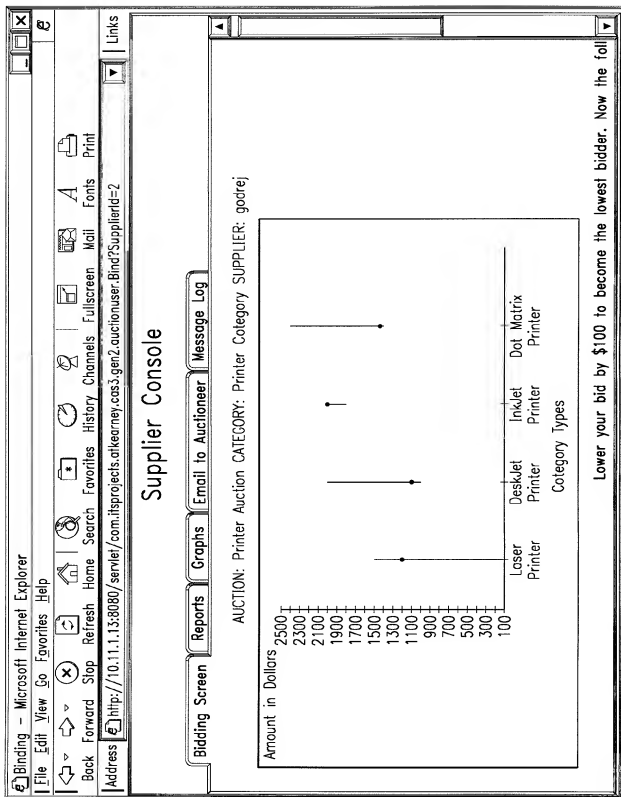


FIG. 34

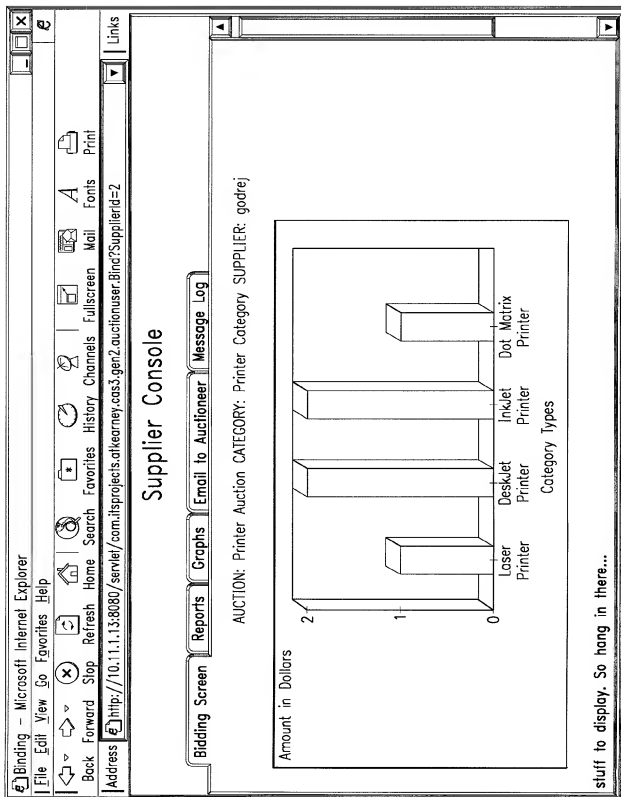


FIG. 35

